



## **Craft + Estate, a Member of The Winebow Group, is Appointed Exclusive U.S. Importer of Gai'a, Ktima Pavlidis, and Domaine Papagiannakos**

**Richmond, VA – March 5, 2018** – Craft + Estate, a member of The Winebow Group, is pleased to announce that it has been appointed the exclusive U.S. importer for three of Greece's most exciting producers: Gai'a in Nemea and Santorini, Ktima Pavlidis in Drama, and Domaine Papagiannakos in Attica. By emphasizing indigenous grape varieties and meticulous techniques to bring out their best expressions, these producers have placed themselves at the forefront of modern Greek winemaking. With this expansion, Craft + Estate further enhances the Greek portfolio it launched with the addition of Estate Argyros last September.

"Greece is the source for some of the world's most distinctive wines, and we are committed to bringing them to a wider audience," said Liz Matthews, Senior Vice President of Craft + Estate. "Gai'a, Ktima Pavlidis, and Domaine Papagiannakos produce wines with purity and a precise sense of place, making them an ideal fit with our approach to the entire Craft + Estate lineup. Having these producers among our offerings now brings us closer to our goal of building a focused and concise portfolio that represents the very best of Greece."

### **Gai'a Estate (Nemea and Santorini)**

Pronounced "Yeh-aa," this winery was founded in Nemea in 1994 with the mission of expressing the best of Greece's indigenous grapes. Gai'a is known for both their Agiorgitiko, the red-skinned grape that thrives in cool-climate Nemea, as well as their exquisite Assyrtikos from the island of Santorini. They also produce a premium Retsina from Roditis grapes that are grown high on the Corinthian slopes.

### **Ktima Pavlidis (Drama)**

The winery was founded in 1998 in the city of Drama, in Eastern Macedonia. Nestled between three mountains that open up to the Aegean Sea, the 160-acre estate vineyard is planted with a combination of indigenous and international varieties, including Assyrtiko, Agiorgitiko, Tempranillo, and Chardonnay. The fruit benefits from cooling breezes every night, extending the growing season and increasing the complexity.

### **Domaine Papagiannakos (Attica)**

An indigenous white grape variety called Savatiano is the specialty of the third-generation owner and winemaker, Vassilis Papagiannakos. Founded on the outskirts of Athens in 1919, the winery has been updated with numerous innovations, and is the first in Greece to use environmentally friendly architectural bioclimatic standards. In addition to Savatiano, Papagiannakos produces wine from Cabernet Sauvignon, Merlot, Malagousia, and Agiorgitiko.

For more information about Craft + Estate's Greek portfolio, please visit [www.thewinebowgroup.com/greece](http://www.thewinebowgroup.com/greece).

### **About Craft + Estate**

The Craft + Estate group offers a portfolio of fine wines and artisanal sakes, guided by the belief that quality is the result of passion, talent, and terroir. Representing centuries-old producers and modern visionaries, Craft + Estate invites discovery and guarantees a memorable experience. For more information, please visit [www.craftandestate.com](http://www.craftandestate.com).